



General/Preliminary Rail Questions:

1. Will you be shipping product by rail, receiving product by rail, or both?
2. Have you ever shipped by rail before? YES NO
3. Will there be an import or export component to your project? If so, which ports are being considered?
4. Will the product be shipped in containers (“intermodal”)? YES NO
 - If only intermodal shipments will be utilized at this facility, direct rail access may not be necessary and we can help point you to the nearest intermodal facility.
5. What is the commodity? Please provide the Standard Transportation Commodity Code (STCC) if known.
6. What is the anticipated rail volume at this location?
 - If the carload count is unknown, do you know how much product needs to be shipped by rail? (e.g., *10,000 tons/month*)
7. What is the anticipated investment for this project?
8. How many new jobs will be created as part of your project?
9. What is the anticipated startup of rail operations at this facility?
10. What prompted this investment? (e.g., Expansion, Consolidation of Existing Facilities, Growth Opportunity, etc.)
11. Have you already been in contact with a state, local, or utility economic development group to discuss this project? YES NO
 - If yes, please list contact.
 - Is there a code name for this project that should be used?
12. Is there a preference for a specific Class I railroad connection? If yes, please list the preferred Class I railroad partner.

Please Submit Questionnaire to Jake Weir at Jake.Weir@rjcorman.com

Detailed Rail Questions:

- A. Please provide the physical address for the location that requires rail access.
- B. Does this location already have rail infrastructure onsite? If yes, please describe.
- C. How many railcar spots (onsite) do you need at this facility?
- D. What is the origin/destination for the rail shipments?
- E. How will the product be loaded/unloaded?
- F. Is the anticipated rail volume steady or seasonal? If seasonal, please describe.
- G. What type of railcars will be utilized?
 - If you have a sample railcar number, please provide.
- H. Will the railcars be railroad owned, privately owned, or leased?
- I. Will you move railcars around the facility using some type of railcar mover? YES NO
- J. Are there any requirements on how frequently your facility is serviced? (e.g., Daily, Twice/week, etc.)
- K. Do you have an engineering consultant that can prepare rail plans for formal review, following all applicable track design criteria? YES NO
 - If yes, please provide the name of your consultant.
- L. Do you have a rail contractor that can construct/repair the track(s) once approved by RJC? YES NO
 - If yes, please provide the name of your rail contractor.
- M. Are there any other project details that need to be considered or are important?

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